



Budapest, 20. 11. 2018

Dear Business Partners,

Subject: Important changing - Information

I would like to draw your kind attention to the important changes from 1st January 2019 which is in connection with the transport fulfillment of our company

Hungarian Road Toll:

Road tolls in Hungary have increased 5,8 % on average and at the same time the beneficial system of environmental classification on categories is introduced.

We would like to emphasize that our fleet is classified to EUR-V and EUR-VI which provide the most beneficial road tolls for you.

Fuel Surcharge

As of 1st of January 2019 Fuel Surcharge (FSC) has been introduced.

The surcharge is calculated for each calendar quarter, based on the average price of the diesel during 3 month prior to publication. The source to use for the surcharge calculations is the gasoline fuel price as published by DG Energy and Transport of the European Committee, you can download

here: <https://ec.europa.eu/energy/en/data-analysis/weekly-oil-bulletin>

Currently valid fuel surcharge: 0 %

Based on average diesel price of 405 HUF/liter for September, October, November, the fuel surcharge for 1Q2019 (from 1st January till 31st March 2019) is: 0%

Waiting time

From October 2004 valid 4 hours were free than it was 5.000.-HUF/hour for the waiting time. It has changed now.

From 1st January 2019. 3 hours from punctual arrival are free, over that we charge 8.000.-HUF / hours after each starting hour.

Basic fee

The unexpected and extremely high waiting time which have been experienced in the Budapest Terminals (BILK, BUCS, MAHART) in the past few months force our company to introduce a "Basic Fee Cost" over our given transport charges

The Measurement:

It changes every month. The basis of it is the average time over 40 minutes spent with waiting in the previous month (The time all of our trucks spent in the – given – terminal)

Invoicing: 1st February 2019 – the basic terminus is December

Calculating Method of Basic Fee:

We calculate 40 minutes to handling in the terminal. In a given month – the first month is December 2018 – we make an average of the period over 40 minutes and this average time is multiplied with 8.000.-HUF/hour waiting time.

E.g.: If we spend 2 hours 40 minutes on average in a given terminal in December the Basic Fee in January is 2x8.000.- HUF so 16.000.- HUF. The average amount is rounded downwards.

As regards this new system Basic Fee is not charged to January 2019.

The new valid Basic Fee to the given terminal is announced 30 days earlier than it is validated.

We would like to emphasize that introducing the Basic Fee is needed to keep the minimal level of the quality of our service and to keep our drivers and subcontractors.

We look forward to your supporting cooperation and your further orders.

Thank you for your understanding,

Sincerely: Zoltan Rakita

